

Peripherals

Announcing the "New and Improved 1321B 21" Directed Beam CRT Display

Steve Sinn/COL

The 1321B will appear on the January Corporate Price List for \$7,600 featuring the following improvements:

Features	Benefit
New High Voltage Power Supply	Improved Picture Clarity. Full Screen Focus Stability.
New Z-axis Amplifier	Programmable Contrast Control.
Improved RFI Suppression	Passes Level B FCC/VDE (level B is more stringent than level A).
Improved Packaging	Contrast Filter Substantially Improves Picture Quality, Improved Appearance.

The 1321B is intended to obsolete the 1321A and with its enhancements should be more attractive to your customers, especially those in the radar, simulation and CAD environments.

Once you've had an opportunity to actually see this product, I am sure you will agree the picture quality is superb!

HP 1350A to be Obsoleted

Steve Sinn/COL

It is time to start the obsolescence process on the HP 1350A Graphics Translator. And what with the price of the 1350A and the HP 1351A Graphics Generator being the same (January CPL, 1350A and 1351A at \$5,400) it should make little difference to those prospective 1350A users or to existing customers, especially when people find out the

1351A offers substantially better performance than the 1350A at the same "new" price.

Our plans will be to accept 1350A orders through the end of February and announce obsolescence March, 1982. From a customer service and parts support point of view, we will, of

course, support the 1350A for five years.

We think you will agree the 1351A makes more sense for your customer than the 1350A.

Differences between the 1350A and the 1351A are as follows.

Feature	1350A	1351A	Difference
Price	\$5,400	\$5,400	same
Interfaces	-HP-IB(Std) -16-bit -RS-232C	-HP-IB(Std) -16-bit -RS-232C	same
Memory	2K Vectors	8K Vectors	4X
Files	32 Addressable Files	64 Addressable Files	2X
Programmable Differences			Minimal*
Mechanical Differences	None	None	

*For customers who have 1350 installed programs and would like specifics on programming differences contact factory.

DMD

Disc Memory Division Offers HP 7925 "HOTLINE"

Sue Claridge/DMD

Want a "Quickie"? We've got it!

Lately, there has been an unusual sound in DMD's Order Processing Department. The "Quickie Hot Line" is a dedicated phone installed for the sole purpose of taking urgent orders for the HP 7925 disc drives. Now you can offer your customer fast delivery on a 7925 M, S, or T; we can ship the drives in as little as two weeks!

Here's how it works:

Call TELNET 1-376-3444 or (208) 376-6000 ext. 3444. Give your name, phone number, sales order number, and requested ship date.

Dennis Altenstadter, Elaine Maffet, or Sue Claridge will quote availability no more than two to four weeks, less if possible! Submit your order right away; we must receive it within four days after the availability quote. Transmit the order problem-free (no credit holds, etc.).

Note: this program does not apply to Coordinated Shipment Orders. If a "Quickie" order is rescheduled, there will be a 5% rescheduling fee.

So take advantage of this incredible short-lead delivery and satisfy your customers' mass storage requirements now!